



BIMCO

**OFFICE OF THE
SECRETARY
GENERAL**

170355
Sea Guardian S.G. Ltd.
Att: ~~Mr. Demetrios Fakiolas~~
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August 2015

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Dear ~~Mr. Fakiolas~~,

I am pleased to inform you that your application for membership has been finalized and I extend to you a very warm and sincere welcome to our association. I hope you will take full advantage of your membership privileges and that the value of your membership will fully meet your expectations.

I would like to emphasise that a BIMCO membership entitles you to enjoy specific privileges, the value of which – if not reasonably protected by the members – would be unnecessarily eroded.

It is also via the BIMCO website that your company and contact person data is kept updated and we would therefore appreciate if your company's BIMCO administrator, could register any changes whenever they occur.

Amongst the many member benefits now available to you, a list of which can be found in the enclosed Welcome Package in the "Associate" column, your membership grants you considerable discounts on BIMCO products, such as BIMCO Courses and e-Learning and publications.

A BIMCO membership is all about knowledge sharing and contributing to the building up of a significant knowledge base for the greater benefit of all members. An objective and constructive dialogue with members is also a prerequisite for BIMCO's ability to express representative views on topical issues facing the industry. We hope you will use this facility to share your views and opinions with us and thus contribute to a long and mutually beneficial relationship.

Should you have further questions concerning the above, please contact membership@bimco.org.

Welcome on board!

Yours sincerely,
B I M C O

Angus R. Frew
Secretary General & CEO

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